



**2010**

**SCALE OF CUSTOMARY AGENCY FEES AND CHARGES**

**EFFECTIVE FOR VESSELS ARRIVING ON OR AFTER 1 FEBRUARY 2010**

ALL BUSINESS UNDERTAKEN AS AGENTS STRICTLY IN ACCORDANCE WITH AND SUBJECT TO OUR STANDARD TRADING CONDITIONS

**A. FUNDS**

1. From Foreign Sources. In order to comply with the terms and conditions of the South African Government Foreign Exchange and other fiscal Regulations, it is essential that Panargo receive, prior to a vessel's arrival at their post, the full amount of the advance funds requested, free of Bank charges. Such amount must include estimated tax on freight and any other taxes, where such taxes are applicable.
2. From Local Sources. In respect of "Free In/Free Out" cargoes, the party ultimately responsible for the payment of loading/discharge cost and any other taxes due with place Panargo in funds in accordance with our request in advance of vessel commencing loading/discharge and we shall have the right to withhold Bills of Lading until sufficient funds have been received to meet any waived costs.
3. Disbursing Commission/Late Payment. 5% will be charged on any outstanding balance if not received within 7 days of request. If funds are not received within 30 days of request, interest to be charged at 2% for each 30 days.

**B. APPOINTMENT**

1. Where Panargo is nominated in terms of a Charter Party, or carries out similar duties in compliance with a contract of affreightment or similar document, we shall charge the fees set out in Items 1, 3 & 4 of the scale.
2. Where Panargo is appointed as an additional Agent by Owners, Disponent Owners or Charterers we shall charge fees set out in Items 2, 3 & 4 of the scale.
3. Where Panargo attends as Charterers Agent, and is appointed to handle minor Owners husbandry matters, under a Charter Party agreement, without recompense, we will claim an Owners Agency Fee, where Owners work is not considered to be minor as follows:
  - (a) Any service covered under Item 4 of this Scale, all of which are not considered minor
  - (b) Any, or all services where the collective disbursement totals R15 000 or more, per vessel is also not considered to be minor.

**C. FEES**

1. The Agency charges enumerated herein are attended to cover the customary services offered by a Ship's Agent's office and staff, and are subject to alteration by Panargo. Panargo may charge higher fees should additional work, duties or expenses be involved.
2. Expenditure incurred by vessels, such as launch hire, car hire, telex, fax, etc shall form a charge against the ship additional to Agency charges.
3. Brokerage / Freight Booking commission / Freight collection fee: By arrangement.
4. For ships waiting at anchorage, the arrival day only to be treated as port stay unless additional attendance is required thereafter.

**D.** Any portion of a calendar day, week, or metric ton shall be assessed to the nearest highest unit (the ton referred to is a ton of 1000 kilos or 1CBM, which ever yields the highest tonnage).

**E.** All charges in this scale exclude Value Added Tax (VAT) which shall be raised in accordance with Government Legislation.

## **CUSTOMARY SCALE OF CHARGES**

### **1. CARGO AGENCY LOADING AND/OR DISCHARGING**

Where more than one (1) Agent attends, fees to be calculated as if one (1) Agent attended, and such fees are to be divided in accordance with the guidelines.

(a) Bulk cargoes

(i) Through Appliances

<b>CARGO TONNAGE</b>	<b>RANDS</b>
a minimum up to 2500	13259.00
2501 - 5000	14680.00
5000 - 7500	17120.00
7501 - 10000	19188.00
10001 - 12500	20991.00
12501 - 15000	22665.00
15001 - 17500	24259.00
17501 - 20000	26136.00
20001 - 25000	28120.00
25001 - 30000	30350.00
30001 - 35000	32447.00
35001 - 40000	34555.00
40001 - 45000	36679.00
45001 - 50000	38527.00
50001 - 60000	40129.00
60001 - 70000	41750.00
70001 - 80000	43837.00
80001 - 90000	44984.00
90001 - 100000	46273.00
100001 - 120000	47313.00
120001 - 140000	48332.00
140001 - 160000	49356.00
160001 - 180000	50364.00
Over - 180000	52822.00

(ii) Worked at General Cargo Berths

<b>CARGO TONNAGE</b>	<b>RANDS</b>
0 - 1000	14935.00
1001 - 2000	17022.00
2001 - 3000	20354.00
3001 - 4000	23549.00
4001 - 5000	26528.00
5001 - 6000	29084.00
6001 - 7000	31186.00
7001 - 8000	33245.00
8001 - 9000	35342.00
9001 - 10000	37794.00
10001 - 12000	40532.00
12001 - 14000	43309.00
14001 - 16000	46079.00
16001 - 18000	48850.00
18001 - 20000	51948.00
20001 - 22500	55419.00
22501 - 25000	57985.00
25001 - 30000	59640.00
30001 - 35000	61338.00
35001 - 40000	64200.00
OVER - 40001	66836.00

(b) General, reefer and other cargoes other than 1(a) worked at a general cargo berth and using shore cranes or ships derricks.

<b>CARGO TONNAGE</b>	<b>RANDS</b>
0 - 1000	16395.00
1001 - 2000	18502.00
2001 - 3000	22530.00
3001 - 4000	26195.00
4001 - 5000	29733.00
5001 - 6000	32781.00
6001 - 7000	35207.00
7001 - 8000	37994.00
8001 - 9000	40578.00
9001 - 10000	43237.00
10001 - 12000	45668.00
12001 - 14000	47637.00
14001 - 16000	51851.00
16001 - 18000	55512.00
18001 - 20000	58261.00
20001 - 22500	62250.00
22501 - 25000	65518.00
25001 - 30000	68266.00
30001 - 35000	72361.00
35001 - 40000	75122.00
OVER - 40001	78204.00

“For vessels loading and/or discharging cargo where more than one scale rate is applicable, apply the higher scale cargo in the normal manner in addition to other applicable scale rates less their minimum charge.”

(c) Tankers, discharging or loading full or part cargo bulk liquids

<b>CARGO TONNAGE</b>	<b>RANDS</b>
0 - 5000	24372.00
5001 - 80000	30448.00
80000 - 150000	39778.00
OVER - 150000	47824.00

Vessel back-loading plus 25% and parcel tankers plus 50%.

(d). Containers

For the handling of containers, with or without cargo therein, the customary rate is the following:

- 1, Tracking R222.00 per customer
2. Port Operations/Agency R314.00 per Container with a maximum revenue of R22961.00 per Vessel / Voyage

Panargo may raise a service fee, and a release charge against cargo interests in respect of containerized consignments to cover additional work imposed upon them.

## **2. OWNERS / PROTECTIVE / PORT AGENCY**

(a) Where Owners or Disponent Owners appoint Panargo, or Panargo is appointed in terms of the Charter Party also attends

domestically (ie. Port Disbursements, Liaison and Customs Clearance) or vessels calling solely for bunkers, stores, orders, repairs, delivery, redelivery or personnel exchanges, etc. the customer rate is the following, which will not be raised more than once against any one Principal.

DAYS PORTSTAY	RANDS
FIRST DAY	9447.00
THEREAFTER PER DAY	1783.00

(b) Vessels handled off or in Port limits, but not entering the Port, minimum: R4689.00 which will cover only one (1) set of documentation.

A further fee of R798.00 will be raised for every additional set of O.P.L. documentation prepared.

If Panargo is required to board a vessel an additional charge of R2366.00 per visit will be raised.

(c) In respect of boarding or attending to any vessel at anchorage prior to, or after, calling at the port R2842.00 per attendance be raised, in addition to normal fees.

### 3. RECOVERABLE DAILY EXPENSES

(Including Local Administration, Transport and Overtime), raised in respect of 1 or 2 (not both by any one Agent).

DAYS PORTSTAY	RANDS
Minimum up to 2 days	8810.00
From 3 up to 14 days	8810.00
Plus per day over 2 days	2077.00
Over 14 days	33741.00
Plus per day over 14 days	1323.00

### 4. ADDITIONAL AGENCY CHARGES

(a) Drydock booking and/or attendance fee. An additional fee of R3439.00

(b) Attendance crew and personnel

(i) Signing on or off: R470.00 per crew member

(ii) Hospitalisation or ashore (after 48 hours); R1033.00 per person per week or part thereof.

(iii) Officers/crew ashore for fumigation, dry-dock etc of vessel: R1739.00 per incident

(iv) Stowaways and/or deserters: Stowaways and/or deserters detained ashore, detained on board and/or repatriated, and/or deceased personnel R4667.00 per person per Port.

A deposit in accordance with section 34(9) of the Immigration Act No 13 of 2002 to be lodged by Owners.

(c) ISPS facilitation fee for non-compliant vessels – R2131.00 (These fees to be earned by the vessels Port Agent).

(d) Panargo may raise a Bill of Lading fee against cargo interests in respect of Bills of Lading prepared in accordance with current practice on behalf of shippers.

(e) Panargo may raise a penalty fee against cargo interests when export documentation is submitted after vessel has sailed.

### 5. APPLICABLE SURCHARGES

(a) Fees for vessels attended at False Bay:

A surcharge of 100% may apply over and above rates quoted in this scale.

(b) Fees for vessels attended at Saldanha Bay:

A surcharge of 33½% may apply over and above rates quoting in this scale except those raised in terms of 1(a), (b), (c) and (d).

(c) Fees for vessels attended at Richards Bay:

A surcharge of 25% may apply over and above rates quoted in this scale for except those raised in terms of schedules 1(a), (b), (c) and (d).

(d) Fees for vessels attended at Port of Ngqura:

A surcharge of 33½% may apply over and above rates quoted in this scale.

(e) Fees for vessels attended at Namibian Ports:

A surcharge of 33½% may apply over and above rates quoted in this scale.

(f) Fees for vessels attended at Mossel Bay:

A surcharge of 50% may apply over and above rates quoted in this scale except those raised in terms of schedules 1(a), (b), (c) and (d).